Medium-term Management Plan "Vision2026" (FY2024-FY2026)

Fine particles for a fine future.





Outline

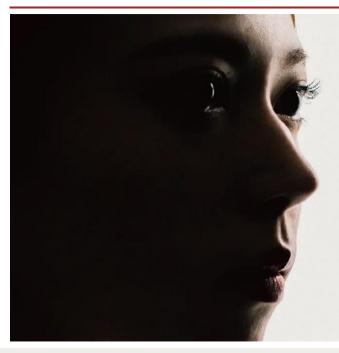
1	Group Vision
2	Review of Medium-term Business Plan "Vision2023"
3	Medium-term Management Plan "Vision2026"
4	Strengthen Our Business Portfolio Management "3 strategies"
5	ESG Initiatives



Appendix

Group Vision

Purpose



We transform the potential of fine particles into new possibilities for our world.

We face fine particles as material, society and people.

Believing in the potential of both fine particles and people,

we will continue to produce the new possibilities supporting our world.

Former Commitment to Business Portfolio Management (Net Sales Transition by Materials (1990s-2020s))

■ Functional Pigments: materials mainly iron oxide Electronic Materials: inorganic materials other than iron oxide Soft **Environmental** Environmental Related Piament Magnet Dielectric Related materials magnetic (Under Development) Automobile ·CO₂-free Hydrogen, CNT motor ·CO2 solid capture sorbents Fan motors for (Billions of ven) dioxin-reduction Cathode materials for Ferrite sheet for wireless air conditioners for condensers combustion communication 40 catalysis Soft Magnetic Dielectric Toner for Copy machine/ Printer LIB 20 Magnet **Environmental** Related Magnetic Recording **Pigment** Materials Toner for Copy machine/ Printer Magnetic Recording magnetic tape 2020s 1990s Future

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*Excluding engineering business. The new accounting standards used from FY2021 onward.

Our Vision

The TODA KOGYO Group defines sustainability as "the lively growth and development of the company, society and the earth." We formulate a medium-term management plan based on the sustainability and aim to achieve our **Ideal Vision** Vision for FY2030 Concept of Sustainability "the lively growth and development of the company. FY2030 Goal society and the earth" (Materiality KPIs) 1 Contributing to future society through innovative fine particle synthesis technologies Operating 8% or more profit margin 2 Building a sustainable supply chain 10% or more ROE 3 Being a better corporate citizen and a better Vision2026 social institution Equity ratio 40% or more FY2026 Plan 22,000t or less CO₂ emissions Operating 5% *Equivalent to a 75% reduction (Domestic-Scope1+2) profit margin compared to FY201 Vision2023 ROE 11% FY2023 Result 29% Equity ratio Operating 0.4% 26,500t CO2 profit margin emissions reduction compared to ROE -24% Domestic · Scope1+2) Equity ratio 26% 25,059t CO₂ Mission *Equivalent to a 72% "Strengthen Our Business Portfolio Management" emissions eduction compared to (Domestic-Scope1+2) FY2013

⊕TODA

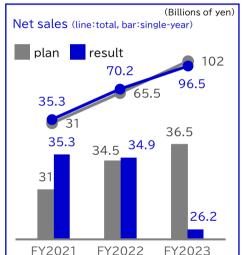
*CO2 emissions FY2023: about 89,000 tons

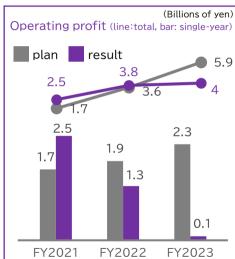
Review of Medium-term Business Plan "Vision2023"

Review 1: Business Results of Vision2023

In the first year of the plan FY2021, demand recovered on the back of a recovery in the global economy, and results far exceeded our plans.

From FY2022 onwards, the plan fell short of our target due to factors such as transfer and postponed of consolidated subsidiary other than sluggish demand and rising prices for raw materials and energy and transportation costs.





External factors

FY21 Recovering demand after Covid-19

FY22 Delayed recovery of semiconductor markets, etc.

FY22·23 Rising materials and energy prices

FY23 Prolonged economic stagnation in China

FY23 Fluctuations of metal market

Internal factors

FY22.23 stock sale of TUI (*1)

FY23 postponed consolidation of TIC (*2) (initial plan: consolidation during the term of Vision2023)

*exchange rate conditions for "Vision2023": 105yen/USD (*1) TUI: Toda United Industrial (Zhejiang) Co., Ltd. (*2) TIC: TODA ISU CORPORATION

Review 2: Strengthen Profitability and Promote ESG to Increase Corporate Value

Strong Profitability

- Product pricing optimization activities
- : Reflected the impact of rising prices for raw materials and energy and transportation costs in the sales price
- ·Strengthening procurement
- : Multiplied procurement routes for main raw materials
- · Equipment maintenance
- : Strengthened conservation activities for deterioration and stable production

ESG Initiatives

Environment	·2023 Apr. ·2023 Jul. ·2023 Nov.	Switched electricity at product Okayama Plant) to 100% rene Supported for the TCFD's the Revised "The TODA KOGYO G	recommendations*
Society	·2023 May ·2023 Jul.	targets)	iatives (future vision, policy, strategy, key ghts policy and began human rights due diligence
Governance	·2022 Jun. ·2022 Oct.	strengthen corporate governa	Audit and Supervisory Committee to further ince nent Committee to strengthen risk *TCFD: the Task Force on Climate-related Financial Disclosures



Review 3: Business Activities in Response to Market Conditions

Electronic mater	ials	
Magnet	·2021 ·2021 ·2021 ·2022 ·2023	Acquired a magnet molding manufacturer "Jiangmen & Partner's Magnetic Product Co., Ltd" (China) as subsidiary, and expanded our business Closed factory of consolidated subsidiary "TODA Ferrite KOREA CO., LTD."* Dissolved consolidated subsidiary TODA MAGNET (SHENZHEN) CO., LTD. (China) Developed bonded magnet material with reduced corrosive gas emissions Increased production capacity at consolidated subsidiary "Toda Magnequench Magnetic Material (Tianjin) Co., Ltd." and Otake plant
Dielectric	·2021 ·2022	Strengthened development of materials and dispersions Expanded capacity in response to strong demand growth
LIB	·2022 ·2022 ·2024	Expanded production capacity for high-nickel cathode materials at "BASF TODA Battery Materials LLC" Developed innovative sodium-ion battery anode material in collaboration with Tottori University Jointly developed with Tottori University an innovative sodium-ion battery that uses iron oxide (sodium ferrite) for the anode and cathode
Soft magnetic	·2023 ·2023	Began sample work of "TES series," flexible ferrite sheet for electromagnetic field shielding Wholly owned subsidiary "TODA ISU CORPORATION"
Functional pigm	ents	
Functional pigment	·2021 ·2021 ·2022 ·2023 ·2023	Selected for NEDO Advancement of Hydrogen Technologies and Utilization Project Began development of CO ₂ solid capture sorbent Transferred of equity interest in consolidated subsidiary "Toda United Industrial (Zhejiang) Co., Ltd." Concluded a memorandum of understanding with Cosmo Energy Holdings Co., Ltd. regarding joint development aimed at commercializing eco-friendly technologies Built a regional CO ₂ -free hydrogen supply chain using unharnessed natural gas from Toyotomi Town, Hokkaido "Toda Ferrite Korea Co., Ltd." changed its name to "Toda Korea Seoul Co., Ltd." on February 9, 2022.

Medium-term Management Plan "Vision2026"

Business Environment Surrounding the TODA KOGYO Group

Politics

Geopolitical risks

Tightening environmental regulations

Economy

Global Economy

Changes in the structure of the automotive industry

Rapid exchange rate fluctuation

Society

Expand demands of decarbonization, safety requirements and healthcare

Mineral supply concerns

Technology

Evolution of electronic devices and battery technologies Social implementation of AI, robots, and drones

Concept of Medium-term Management Plan "Vision2026"

We will promote our business portfolio management strongly to realize our Vision for FY2030.

Mission: "Strengthen Our Business Portfolio Management"

 \sim Business growth through accelerated selection and concentration \sim

1 Business Strategies



Functio	ınctional pigments segment			
Product Lifecycle	Business streamlining and profitable business continuity			
Open Innovation	Speedy commercialization of next- generation businesses through industry- academia-government collaboration			
Pigment	Environment related			

2 Financial Strategies Operate business with an awareness of a stable financial base and capital efficiency

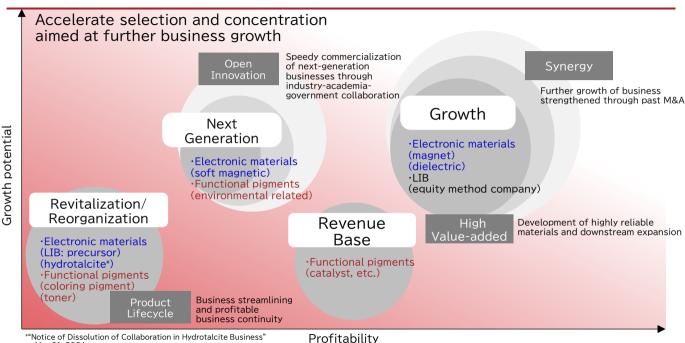
KPIs: operating profit margin, ROE, equity ratio, cash conversion cycle

3 Human Capital Strategies Strengthen succession plans for key divisions, develop the careers of women and minorities, and foster human capital to promote DX

KPIs: promoting next-generation managers, educational costs per person



Strengthen Business Portfolio Management



#TODA

May 31, 2024

"Vision2026" Business Plan

We will strengthen our business portfolio management to realize our Vision for FY2030.



Concept of Investment and Shareholder Return

Scale of Investment : ¥5,500 millions in total for 3 years

1 Business Growth · Business Continuity Investments ¥4.500 mn Invest actively in next-generation businesses and to promote ESG initiatives in addition to investing in strengthening production capacity for business growth, and in the maintenance and renewal of existing facilities and infrastructure

2 DX Promotion · Information Security Investments

¥500 mn

Promote DX and enhance cybersecurity for a measure against information security risks with IT utilization

3 Decarbonization Investments

¥500 mn

	Ideal V	/ision			
		FY2030 Goal (Materiality KPIs)			
	Operating profit margin	8%			
	ROE	10%			
1	Equity ratio	40%			
\	CO2 emissions (Domestic-Scope1+2)	22,000 *Equivale reduction of			

Actively invest in anticipation of a decarbonized society

Shareholder Return

- · We place the greatest emphasis on continuing to pay stable dividends. At the same time, the basic policy is to make a comprehensive decision taking into consideration factors such as business performance and the strength of internal reserves.
- · Although we have worked to improve our financial situation, we have been suspending dividends because we have yet to complete the foundation for continuing to pay stable dividends. We will focus our efforts on establishing a structure for resuming the payment of dividends within the period of this medium-term management plan and take initiatives to maintain a stable return of profits.

or more

Vision2026 Mission

3 Strategies to Strengthen Business Portfolio Management

 \sim Business Growth by Accelerating Selection and Concentration \sim

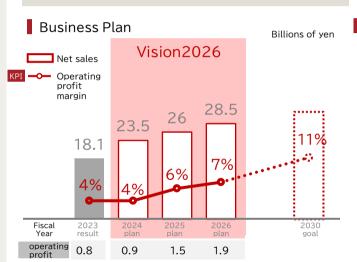
1. Business Strategies 2. Financial Strategies 3. Human Capital Strategies

1. Business Strategies "Electronic materials segment"



Development of highly reliable materials and downstream expansion

Action 2 Synergy Further growth of business strengthened through past M&A



Action in Each Section

Magnet

- ·Catch up with the electrification of automobiles
- •Expand the "rare earth materials" and "molded products" businesses

Dielectric

- ·Achieve miniaturization, high capacity, and improved reliability of MLCCs
- Provide ultra-high quality "barium titanate powder" and "dispersion"

Soft magnetic

- Contribute to the miniaturization of passive components
- One-stop supply of soft magnetic metal materials from materials to compound
- LIB
- Meet growing global demand through joint ventures with business partners

Hydrotalcite

- •Dissolution of collaboration in hydrotalcite business
- Develop synthesis technology and enter new fields

1. Business Strategies: "Magnet materials"

Magnet

Catch up with the electrification of automobiles. Expand the "rare earth materials" and "molded products" businesses.



Opportunity

- Increasing demand due to electrification of automobiles
 - (Electric water pumps: CAGR ('22-'30) 12.5% (*1))
- ·Thermal management motors, various magnetic sensors
- Risk
- ·Geopolitical risks
- Decreasing demand for resin products (decarbonization, tightening recycling regulations)
- Strength
- ·Rare earth anisotropic material technology and intellectual property (high magnetic force, high corrosion resistance, high heat resistance)
- ·Compound technology
- ·Highly filled compound injection molding technology

Strategy

- ·Increasing product capacity at global production sites (Japan, China, Thailand)
- ·Expand molded products business (synergy growth with consolidated subsidiary "JP" (*2))
- New material development with Tohoku University utilizing NanoTerasu (*3)

Example of NanoTerasu Initiative Actions

Problem: Deterioration of magnetic properties due to structural changes in rare earth magnets in high temperature environments (such as automobiles)

Target: Clarification of mechanism of temperature change effect on materials



Image of measurement results using conventional Image of measurement



(*1) our estimate (*2) JP: Jiangmen & Partner's Magnetic Product Co., Ltd (*3) NanoTerasu: a synchrotron radiation facility



1. Business Strategies: "Dielectric materials"

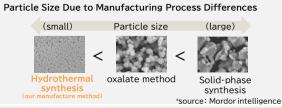
Dielectric

Achieve miniaturization, high capacity, and improved reliability of MLCCs. Provide ultra-high quality "barium titanate powder" and "dispersion."



- ·Increasing demand due to the expansion of markets of CASE. IoT, and 5G (MLCC: CAGR ('24-'29) 5.7%*)
- Increasing needs for highly reliable fine particles to miniaturize and support high capacity for MLCCs
- Risk
- ·Delayed recovery in demand
- ·Raw materials supply concern
- ·Hydrothermal synthesis technology producing fine Strength particle less than size of 150nm
 - ·Manufacturing technology of fine particle with high crystal and homogeneous composition

- Strategy
- ·Development and manufacturing specialized in fine particles
- ·Provide in dispersion manufactured by wet synthesis method

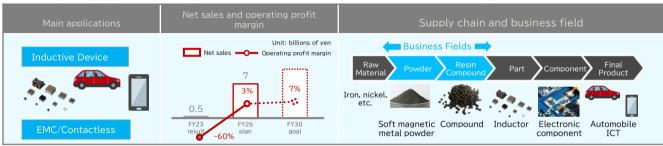




1. Business Strategies: "Soft magnetic materials"



Contribute to the miniaturization of passive components. One-stop supply of soft magnetic metal materials from materials to compound.



Opportunity

- ·Increasing demand due to electrification of automobiles
- (Inductor: CAGR('23-'32) 6.56%*)
- ·Miniaturization of inductors and increased need for large current capacity

Risk

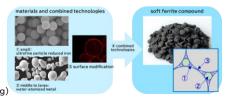
·Delayed recovery in demand

Strength

- ·Material technologies (reduced, water-atomizing)
- ·Surface modification, composite technology

Strategy

- •One-stop supply of soft magnetic metal materials
- Promote consolidated business with "TODA ISU CORPORATION"



TODA ISU CORPORATION

·Manufacture soft ferrite materials (materials for inductor and wireless charge component)





metal powder

wireless charge

*source: PRECEDENCE RESEARCH



Meet growing global demand through joint ventures with business partners.



Precursor (Toda Advanced Materials Inc.)

- •Founded in Canada in 2007. Since then, stable operation and supply have been maintained
- •Existing products are expected to be discontinued due to the product life cycles
- •Explore next themes during the period of Vision2026

Cathode Material (BASF TODA Battery Materials LLC)

- •Achieve their production capacity of high-nickel cathode active materials (60,000 tons/year) so as to meet the demand for electric vehicles
- ·Scheduled for completion in autumn 2024
- •Expand sales channels and establish supply systems during the period of Vision2026

Recycle Business

·Establishing technologies to recover lithium

Other Initiative Actions with Business Partner

- ·Central Battery Materials Co., Ltd. (precursor): Increase value in markets through stable supply
- •Mechema Toda Corporation (material): Promote expansion of sales channels for batteries as well as electronic components

1. Business Strategies: "Functional pigments segment"

Action 1 Product Lifecycle

Business streamlining and profitable business continuity

Vision2026

9.5

2025

plan

-0

2026

plan

-0

8.5

2024

plan

-0.2

Action 2 Open

Speedy commercialization of nextgeneration businesses through industryacademia-government collaboration

Business Plan

Net sales

Operating

8.1

2023

result

-0.7

profit

margin

Billions of ven

.........

2030

goal

Action in each section



"Business streamlining and profitable business continuity"

Improve refining technology and streamline manufacturing processes

Environment related (Under development) "Speedy commercialization of nextgeneration businesses through industryacademia-government collaboration"

Conduct the project through open innovation in order to quickly commercialize materials and systems that contribute to reducing environmental impact



Fiscal Year

Operating

profit

1. Business Strategies: "Functional pigments"

Functional pigments business undergoes revitalization and reorganization.

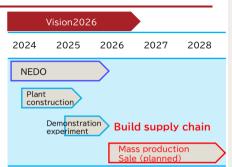
Functional pigments			
Pigment, Toner, Environmental Related	Environmental Related (under development)		
·coloring ·toners ·catalysts ·recording materials ·friction materials	•CO ₂ free high-concentration hydrogen and CNT manufacture •CO ₂ separation and recovery		
'23 '26 '30 result plan goal	·FY2030 Goal		
Operating profit margin -9% -0% 4%	operating profit ¥0.1bn operating profit margin 10% (net sales ¥1bn)		
·Local production for local consumption ·need for atomization	 Tighten environmental regulations, introduce carbon tax Expectations for CO₂ separation and capture technology 		
·Intensifying competition ·Going paperless	 Delay in the implementation of environmental regulations Relaxation of environmental regulations 		
Technologies to repurpose iron-containing waste as raw materialWet synthetic technology (fine particle, high purity)	 Manufacturing technology of CO₂ free hydrogen Knowledge and know-how on iron oxide, and manufacturing facilities 		
 Strengthen cost structure Expand sales of new brands both domestically and internationally 	 Build supply chains of CO₂ free hydrogen Develop innovative technology of CO₂ separation recovery 		
	Pigment, Toner, Environmental Related coloring toners catalysts recording materials '23 '26 '30 result plan goal Net sales ¥8.1bn ¥10bn Operating profit margin -9% -0% 4% Local production for local consumption need for atomization Intensifying competition Going paperless Technologies to repurpose iron-containing waste as raw material Wet synthetic technology (fine particle, high purity) Strengthen cost structure Expand sales of new brands both domestically and		

1. Business Strategies: "Environmental related"

Build Supply Chains of Local CO₂ Free Hydrogen Utilized Unharnessed Natural Gas

Produce inexpensive, high-purity carbon-neutral hydrogen (99.99% or more) based on DMR method and build local CO_2 free hydrogen supply chain by effectively utilizing unharnessed natural gas associated hot spring in Toyotomi Town.





Develop Innovative Technology of CO₂ Separation and Recovery Using Na-Fe Oxides

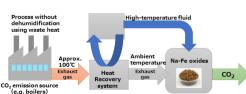
Promote the development of CO₂ solid capture sorbent that absorbs CO₂ contained in the combustion exhaust gas emitted from factory boiler facilities at room temperature and separates and recovers CO₂ through heating the gas to around 100 °C.



Na-Fe Oxides



Pellet



Vision2026

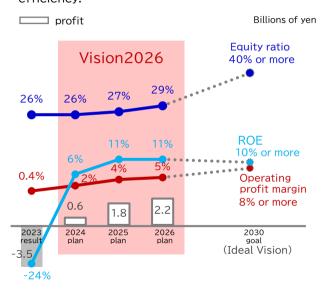
2024 2025 2026 2027 2028





2. Financial Strategies

We have set operating profit margin, ROE, equity ratio and working capital turnover period as management targets and will strive to operate our business with an awareness of a stable financial base and capital efficiency.



Operating profit margin (%)

Strengthen our business portfolio management to improve operating profit margin.

In electronic materials segment, promote profit generation by new high value-added business such as development of materials and downstream expansion and further growth through past M&A. In functional pigments segment, aim to profit contribution by business streamlining and profitable business continuity and speedy commercialization of next-generation business.

ROE (%)

Improve profit as well as operating profit margin. Promote business expansion such as downstream development through active investments focused on growth businesses. Strive to improve profits by supporting and streamlining our associates accounted for using the equity method. Strengthen portfolio management to improve capital efficiency.

Equity ratio (%)

Promote expansion equity capital through improving operating profit margin and profit.

Improve the efficiency of working capital even during the aggressive growth investment stage to curb the expansion of debt and promote the improvement of equity capital.

Working capital turnover period (months)

Strive to improve the efficiency of working capital, aiming to build a robust financial structure to achieve sustainable and stable growth. Allocate capital gained through more efficient working capital to growth investments, reducing debt and improving the equity ratio. Optimize invested capital through improving the efficiency of working capital, leading to improving capital efficiency and maximizing returns.

3. Human Capital Strategies

Key to our group's development is employees. Build a system for employees to grow and demonstrate their capabilities.



Strengthen Succession Plans for Key Divisions

- ·Link management strategies with human capital strategies at the Human Capital Development Committee composed by executive officers
- Select of prospective successor candidates to take on central roles in management and business. Formulate personnel development plan

Develop the Careers of Women and Minorities

- •Utilize women's leadership training provided by external educational institutions to promote the development of women's managers
- ·Establish an external helpdesk so as to handle career counseling
- •Expand the scope of the shorter working hour system

Foster Human Capital to Promote DX

- ·Building a DX environment by DX project
- Utilize external educational training to improve the capabilities of core members
- ·Internal use of generative AI

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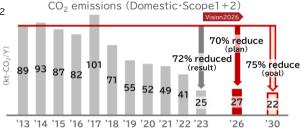
ESG Initiatives

ESG Initiatives

Environment

•Obtain the third-party certification for CO₂ emissions (domestic)

- Calculate GHG emissions from overseas subsidiaries (Scope1+2)
- ·Enhance information on TCFD disclosure
- ·Start of consideration of TNFD



Society

- ·Recruit so as to expand organizational diversity
- •Promote efforts to respect human rights (human rights due diligence)
- ·Create healthy and comfortable working environment
- •Promote development measures based on career ownership*, individuality, character, intention

*Thinking proactively about what employees want their career to be and act accordingly (=Career Self-reliance)

Governance

- Enhance the transparency and effectiveness of the Board of Directors
- · Strengthen compliance
- · Strengthen information security and literacy





Note: The figures contained in this document such as business forecasts have been calculated based on judgments and assumptions in light of currently available information. Due to the inherent uncertainty in judgments and assumptions as well as the possibility of fluctuations due to future business operations and changes in domestic and international circumstances, actual business performance may differ significantly from the forecast figures.

In addition, sales figures for each material that constitutes our business segments are disclosed voluntarily and have not been audited, thus please understand that they are for reference purposes only.

Vision2026

Appendix



Concept of Sustainability (November 30, 2023)

The TODA KOGYO Group defines sustainability as "the lively growth and development of the company, society and the earth."

"Lively growth and development" describes in our Management Principle.

It reflects the idea that we will "always continue lively growth and development"

As well as achieving lively growth and development as a company, we believe it is equally important to ensure that our technologies and activities contribute to the sustainable development of humanity and the global environment.

To pursue this management principle, the TODA KOGYO Group emphasizes three values.

1 Contributing to future society through innovative fine particle synthesis technologies	Innovation
2 Building a sustainable supply chain	Sustainability
3 Being a better corporate citizen and a better social institution	Compliance

The TODA KOGYO Group Materialities (Established: November 30, 2023)

Manageme (Ideal)	ent Policy Vision)	Materialities	Value We Bring to Society	Initiatives Aimed at Achievement	Indicators	Current Status	Target	Year of Achieveme
	We will refine our only-one technologies and continue to offer products and solutions that have	Product Innovation	Contributing to future society fine particle fine particle synthesis technologies	Accelerate open innovation	Number of collaborative themes pursued with companies and universities	45 per year	At least 50 per year	2025
				Creation of new products and technologies that contribute to the environment	Ratio of developed products that are environmentally friendly/harmonious	38%	70% or higher	2030
				Strengthening of intellectual property strategy	Number of applications	20 per year	At least 50 per year	2030
		Process Innovation		Switching to new manufacturing methods	Number of projects commercialized	_	3 or more	2030
				Toughening of infrastructure and facilities	Amount invested in toughening infrastructure and facilities	0.4 billion yen	4.5 billion yen	2026
	high added value.			Circular economy	Commercialization of battery material recycling	_	Commercialization	2030
				Branding that utilizes our strengths	Number of press releases (cumulative)	3.0%	16 or more	2030
				Branding that utilizes our strengths	Marginal profit rate (consolidated)	37.8%	50% or higher	_
		Value-centric Marketing		Cultivate global market	Percentage of overseas sales (consolidated)	59.7%	70% or higher	2030
				Swift coordination between manufacturing, development and sales	-	-	_	_
	We will become a company that is essential on a global level and increase d the corporate value of the Group.	Stable Supply	Building a sustainable supply chain	Pursuit of zero qualify defects	Number of defects occurring	29 per year	10 per year or fewer	2030
				Pursuit of zero serious accidents	Occupational accident rate	1.39	1.20% or less	2030
e will establish a				Stable procurement	Excellent supplier ratio	74%	85% or higher	2030
anagement oundation as a		Climate Change		Encourage carbon neutrality	GHG emissions (Japan, Scope 1 and 2)	41,100 t per year	22,000 t per year or lower	2030
Manufacturing Company" that can ontribute					Specific energy consumption reduction rate (in Japan, vs. 2013 base year)	18%	At least 17%	2030
o society and will					Renewable energy usage rate (Japan)	0%	At least 17%	2030
ontinue to grow and evelop even 100				Repurposing and effective utilization of resources	Industrial waste reduction rate (in Japan, vs. 2013 base year)	19%	25% or higher	2030
rears after its establishment.					Conversion of crude raw materials and by-products into raw materials	0	3 or more	2030
				Optimization of the business portfolio	Stabilization of ROE (consolidated)	20.6%	10% or higher	_
Keyword				Improved cashflow	Operating profit ratio (consolidated)	3.9%	8% or higher	2030
magine and					Equity ratio (consolidated)	30.5%	40% or higher	2030
		DE&I		Workplace development that unlocks people's potential	Ratio of female employees	17.1%	25% or higher	2030
create the future	We will seek the happiness of our employees and their families and will be a to constantly trusted by our stakeholders.				Ratio of female managers	2.8%	10% or higher	2030
					Rate of childcare leave and leave for childcare purposes taken by eligible male employees	91.7%	95% or higher	2030
				Development of a workplace environment enabling employees to display creativity	Improvement of employee engagement	_	Start of measurements in 2023	_
		Personnel Development	and a better social institution		Cost of education per person (consolidated, base year: 2022)	19,800 yen per person	30,000 yen per person	2030
					Number of participants selected for next- generation management candidate training	_	6 or more per year	-
		Governance		Improved transparency and effectiveness of Board of Directors	Improved analysis and functioning through ongoing evaluations of effectiveness	_	_	-
				Strengthening compliance	Number of serious legal or regulatory violations	0	Zero violations	_
		Information Management		Strengthening information security of the Group	Incident identification within 24 hours and expanded scope of response	Japan	Consolidated subsidiaries	2030
				Improved information literacy Groupwide	Number of digitalization projects led by user departments (cumulative)	17	250	2030

